

The background of the slide features several blue protein ribbon structures, which are complex, intertwined chains of lines representing the three-dimensional structure of proteins. These structures are scattered across the slide, with some appearing in the top left and top right, and others in the center and bottom left. The overall color scheme is a gradient of light blue to dark blue.

IMMUSOFT CORPORATION

Turning patients' cells into drug factories

September 15, 2014

IMMUSOFT: OVERVIEW

- Immusoft turns patients' cells into drug factories
 - *Ex vivo* cell therapy
 - Genomic modification of cells
 - Autologous long-lived plasma cells engraft and secrete therapeutic proteins *in vivo* for many years

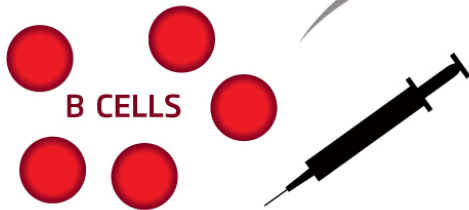
IMMUSOFT: PROCESS OVERVIEW

Immusoft's Immune System Programming (ISP™) platform turns patients' cells into drug factories

Your own drug factory

Engineered immune cells lodged in bone marrow could replace medication

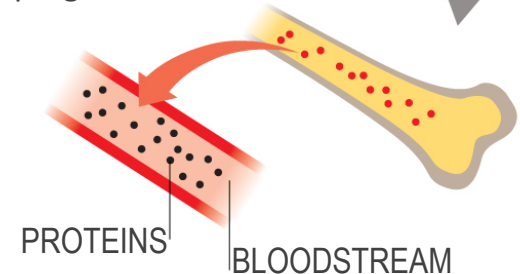
B cells extracted
From patients' blood



Genetic code that instructs the B cells to produce a new protein is inserted using a **transposon**



Modified **B cells** are injected into the bloodstream where they migrate to bone marrow and churn out the proteins they were programmed to make



Artwork adapted from *New Scientist* article about Immusoft
Issue 2935, 20 September, 2013; [Mini drug factory churns out drugs from inside bone](#)

BUSINESS STRATEGY

START SMALL THEN GO BIG

First Human Trials

MPS I (Hurler-Scheie syndrome)

- Rare genetic disease
- Very experienced collaborators
- Only a small amount of enzyme is needed
- Annual market value ~\$219M

HIV

- Great patient advocacy groups
- Quick and clear efficacy data
- Market value > \$9B in the US

Commercial Focus

Rare diseases

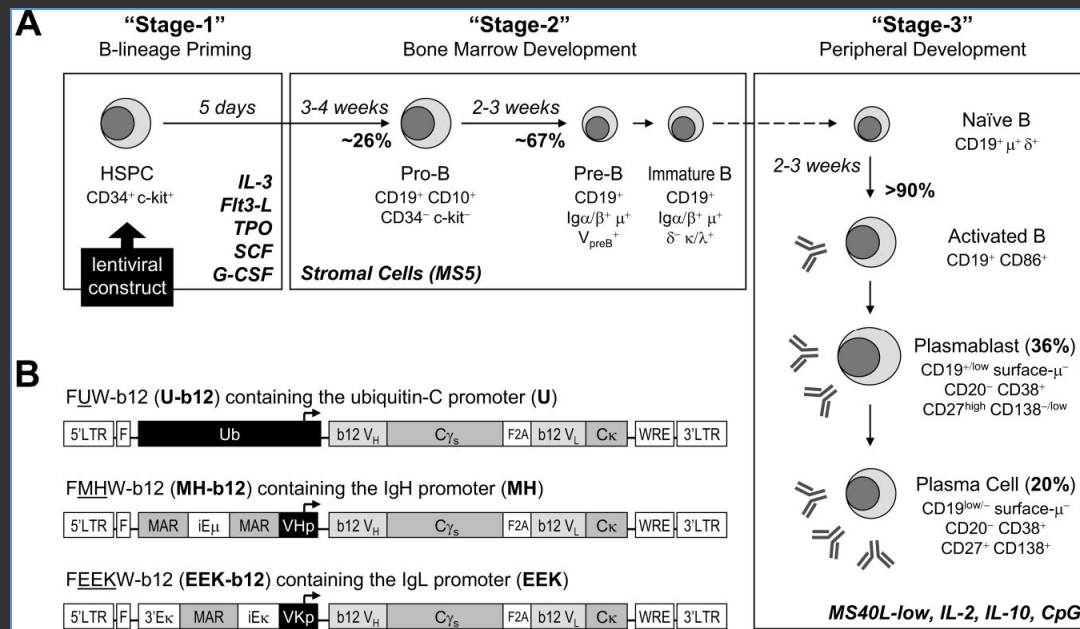
- MPS I, Hemophilia A, LCAT deficiency
Pompe, PKU
- Accelerated regulatory approval
- Will advance multiple indications at once
- \$127B market by 2018

Heart disease

- Novel class of therapeutic in a > \$100B market

SCIENTIFIC BACKGROUND

- Original IP from the Lab of David Baltimore at Caltech
 - Culture system for differentiating CD34⁺ HSCs into plasma cells
 - Synthetic plasma cell-specific promoter (based on the kappa light chain promoter) drives protein expression

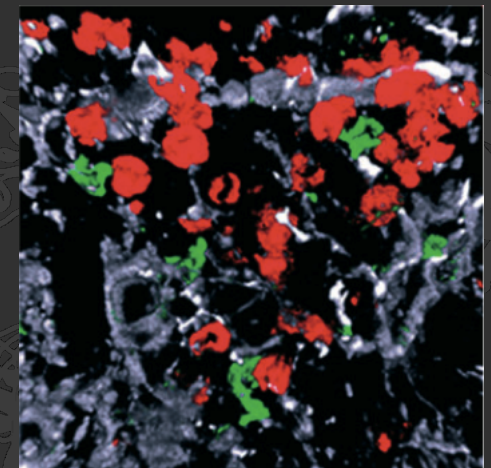
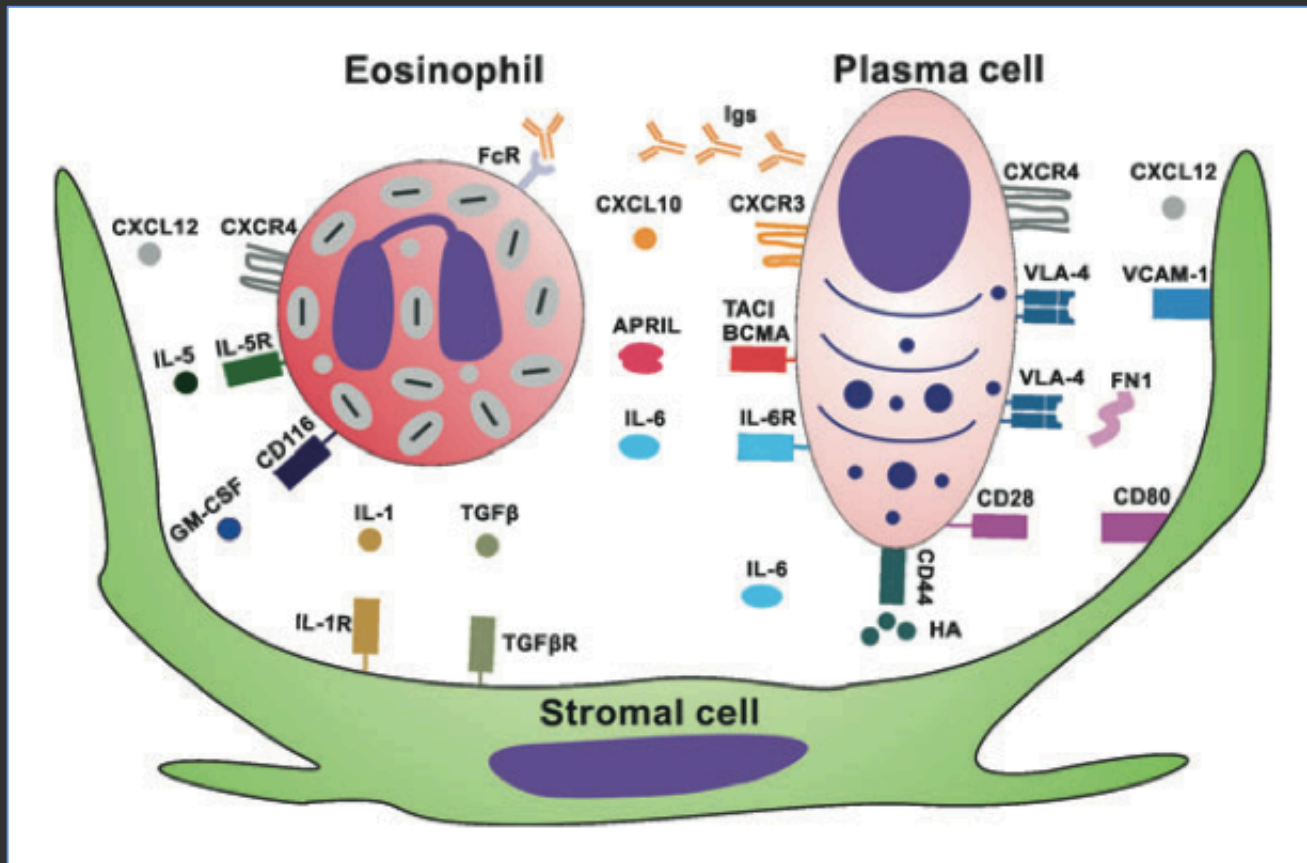


(Luo et al. 2009)

SCIENTIFIC BACKGROUND

- Immusoft modified the system to work with B cells isolated from peripheral blood
 - Memory B cells or naïve/resting B cells
 - Reduced the culture time from 10 weeks to 10 days
 - Initially by changing the pseudotype of the lentiviral vector
 - Using hemagglutinin and fusion proteins from the measles virus
 - This proved challenging to scale because of low viral titers $1-4 \times 10^6$ TU/mL
 - Later by modifying the culture system
 - Could use standard VSV-G lentivirus with titers of $2 \times 10^7 - 1 \times 10^8$ TU/mL
 - Now working with transposons (non-viral vector)

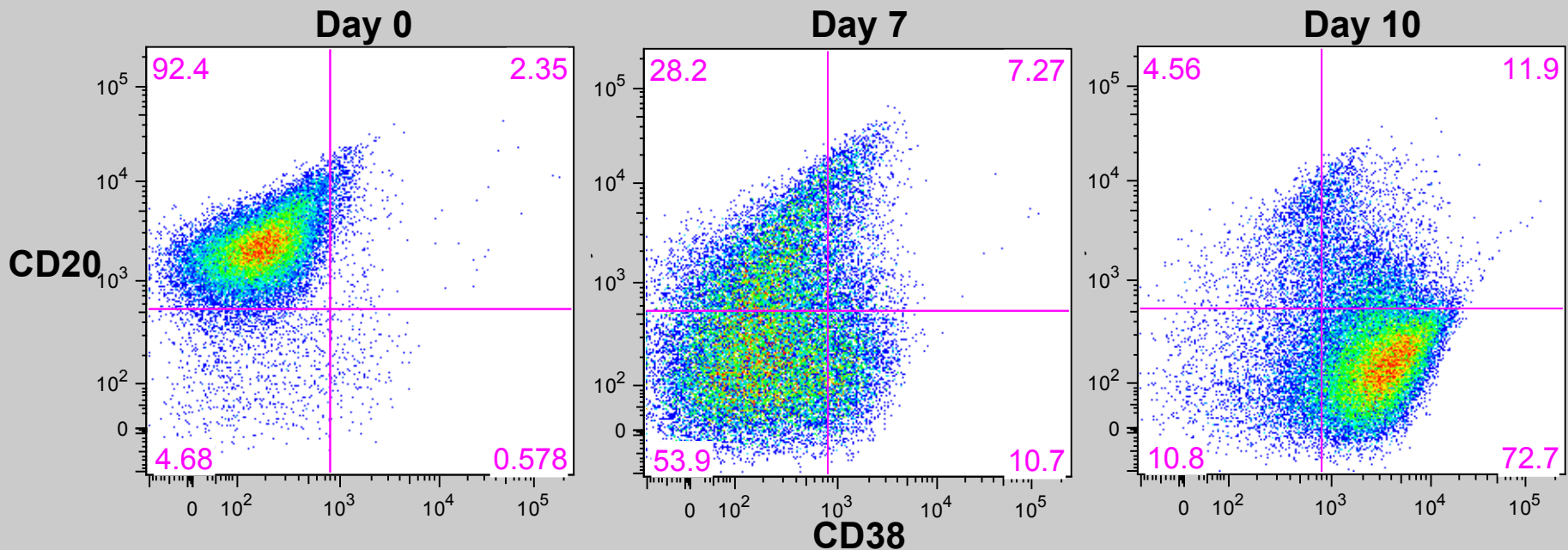
BONE MARROW SURVIVAL NICHE



(Van T. Chu Claudia Berek 2013)

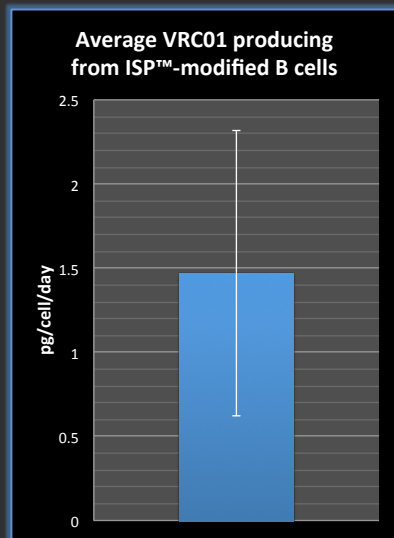
OPTIMIZED CULTURE SYSTEM

Differentiating peripheral blood B cells into plasmablasts *ex vivo*

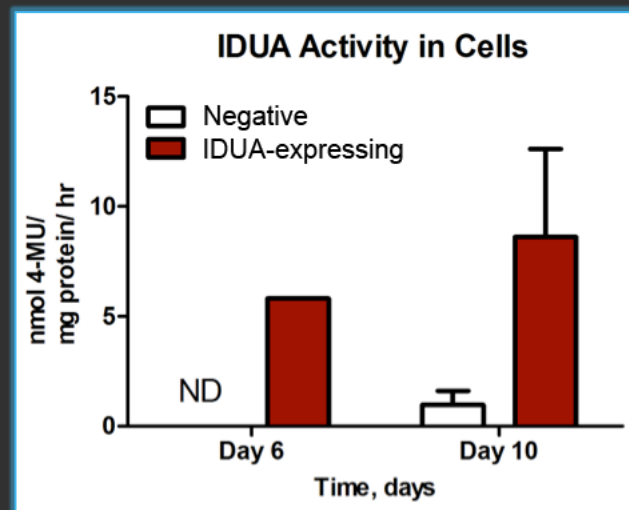


IN VITRO PROOF-OF-CONCEPT STUDIES

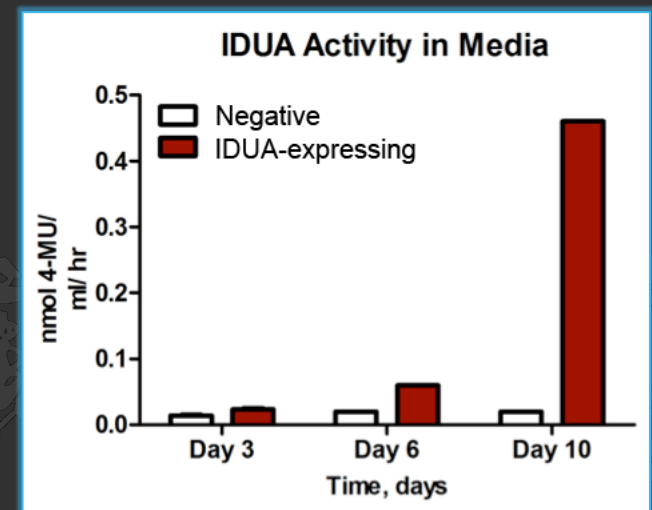
A clinically viable technology for programming patients' own immune cells to continually produce therapeutic proteins



B cells modified to produce VRC01, a broadly neutralizing antibody against HIV



B cells modified to produce the lysosomal enzyme α -L-iduronidase (IDUA) as detected by fluorometric assay in cell lysate

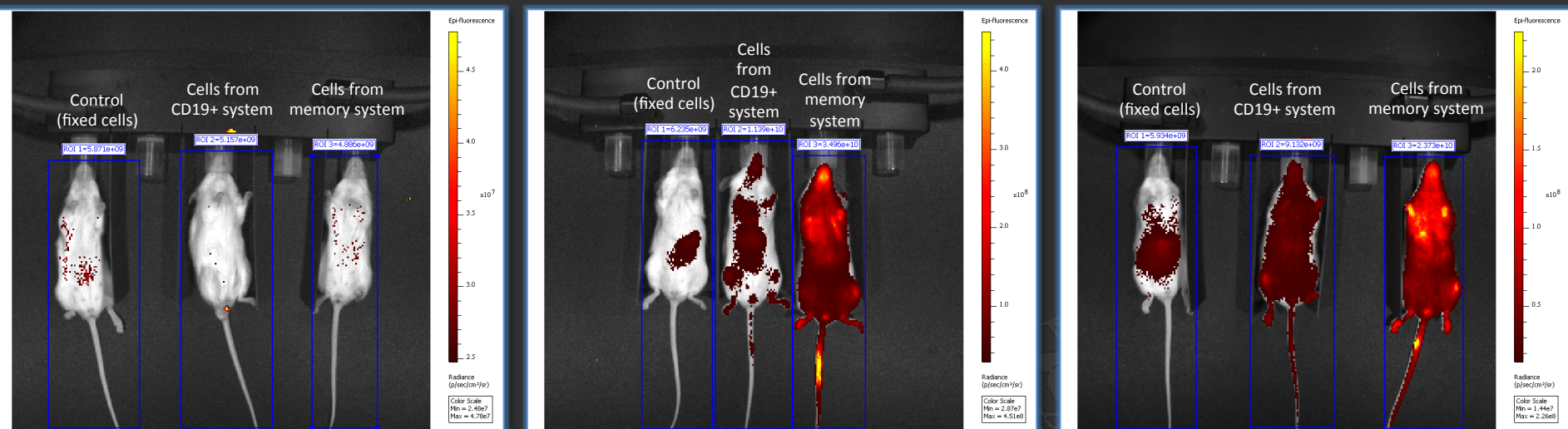


B cells modified to secrete the lysosomal enzyme α -L-iduronidase (IDUA) as detected by fluorometric assay in cell media

* The IDUA studies were performed in collaboration with Discovery Genomics

IN VIVO PROOF OF CONCEPT STUDIES

Plasmablasts migrating to survival niches in NSG mice



IVIS baseline signal (pre-injection)

IVIS signal 3 days post-injection

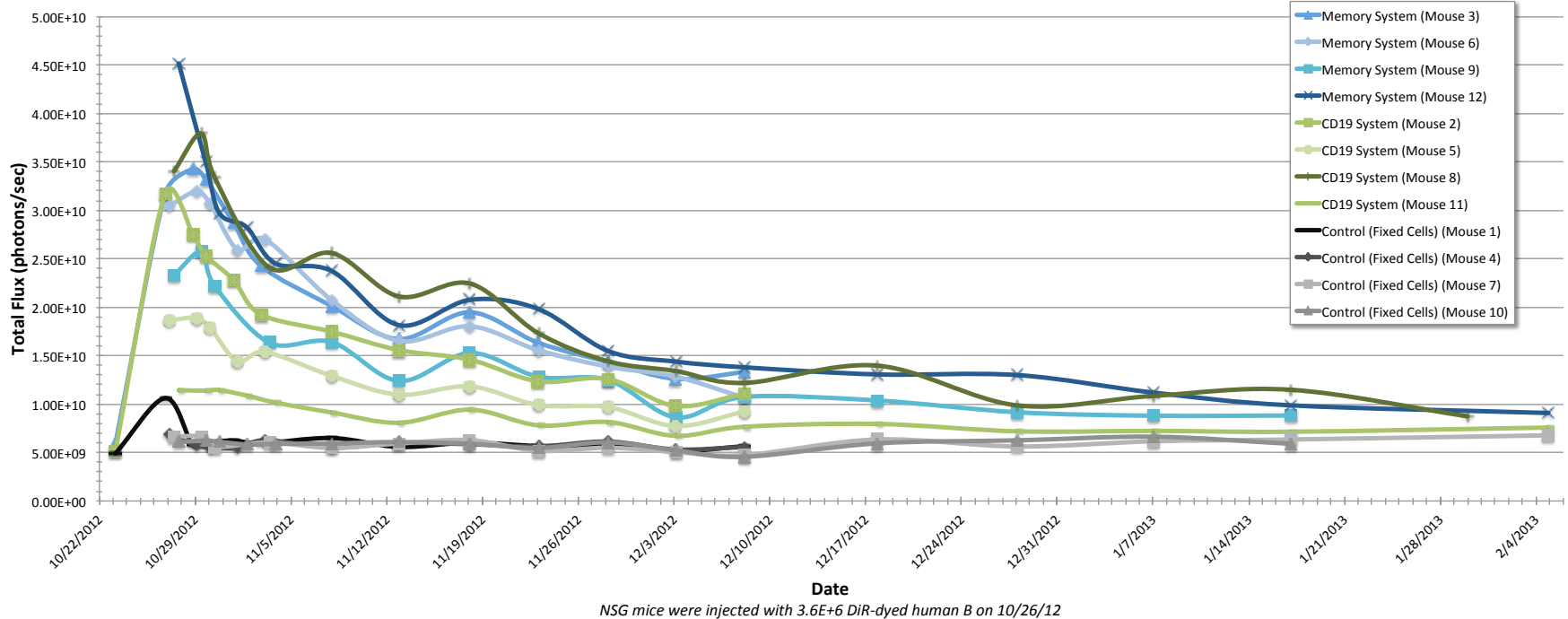
IVIS signal 11 days post-injection

* *The half-life of long-lived plasma cells in humans is ~17 years*

IN VIVO PROOF OF CONCEPT STUDIES

In vivo imaging system (IVIS) data – signal from DiR dyed human B cells in mice

Jackson Labs Study 1 (~100 days)
total flux (photons/sec) - ventral side



CLINICAL TRIAL

MPS I

- To be performed at University of Minnesota (Investigator Sponsored Trial)
- Key collaborators
 - Paul Orchard, M.D.
 - R. Scott McIvor, Ph.D.
 - Perry Hackett, Ph.D.
- Treatment
 - Autologous plasmablasts modified to secrete IDUA (the missing or deficient enzyme in MPS I patients).

CLINICAL TRIAL

MPS I

- First informal interaction with FDA next week
- Pre-pre-IND meeting in ~3 months
- Proposed trial design
 - Multi-dose Phase I/II study
 - Rapid dose escalation (3 patient cohort)
 - Estimated therapeutic dose (6 patient cohort)
 - Four doses 2-4 weeks apart
- Proposed patient inclusion criteria
 - Prior allogeneic transplant >2 years previously
 - Age at enrollment <14 years
 - >10% engrafted based on recent testing
 - Willing to commit to traveling to the University of Minnesota every 6 months for the duration of the study
- Estimated start date Q1 2016

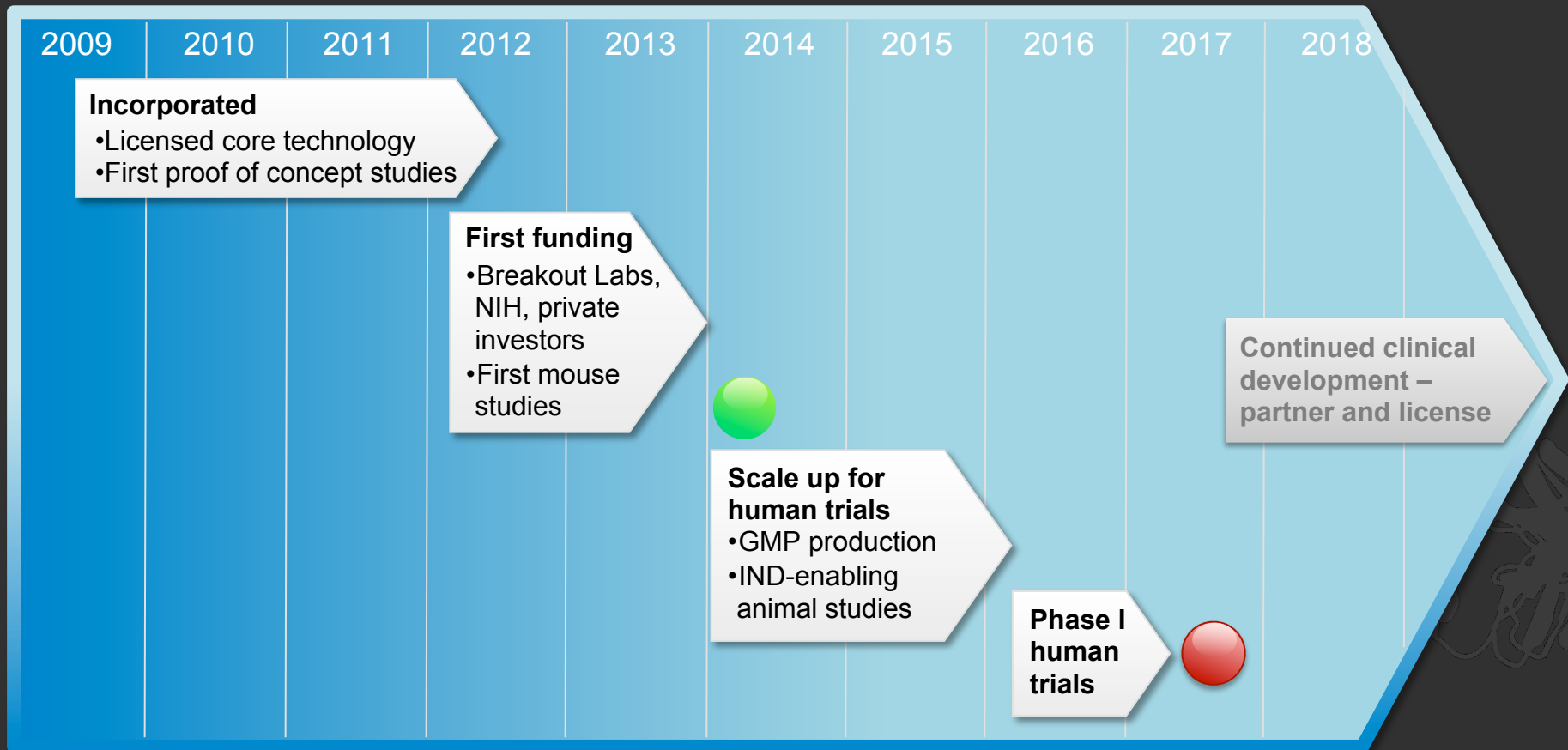
CLINICAL TRIAL

HIV

- To be performed at UCSF (Investigator Sponsored Trial) with collaborators:
 - Steven G. Deeks, M.D.
 - Galit Alter, Ph.D. – The Ragon Institute of MGH, MIT and Harvard
- Patient population
 - Treated with ART during acute/recent infection
 - Stable ART regimen for at least three years
 - Viral load < 50 copies/mL for last three years
 - CD4⁺ T cell count > 500 cells/mm³
- Treatment
 - Autologous plasmablasts modified to secrete a cocktail of broadly-neutralizing antibodies (Abs) against HIV targeting the long-lived viral reservoir.
 - If target Ab levels are maintained, patients will undergo scheduled interruption of ART.
- A collaborative \$7M U19 grant application has submitted for this trial and its preclinical development.

TIMELINE OVERVIEW

PARTNER EARLY



● Fundraising for scale up and Phase I clinical trial

● First expected exit or licensing opportunity.

CORE TEAM AND COLLABORATORS

Immusoft

Mark Ahn, Ph.D.

Eric Garcia

Zach Hall

Eric Herbig, Ph.D., M.B.A.

R. Scott McIvor, Ph.D.

Matthew Scholz

Mei Xu, Ph.D.

Key Advisors and Collaborators

Steven Deeks, M.D.

Iqbal S. Grewal, Ph.D.

Shelly Heimfeld, Ph.D.

Daniel F. Hoth, M.D.

Hans-Peter Kiem, M.D.

Xin Luo, Ph.D.

Joyce Frey-Vasconcells, Ph.D.

Funding

FF Science

Grants

Private investors



Caltech

IMMUSOFT: **A NEW MEDICAL PARADIGM**

***TURNING PATIENTS' CELLS INTO
DRUG FACTORIES***

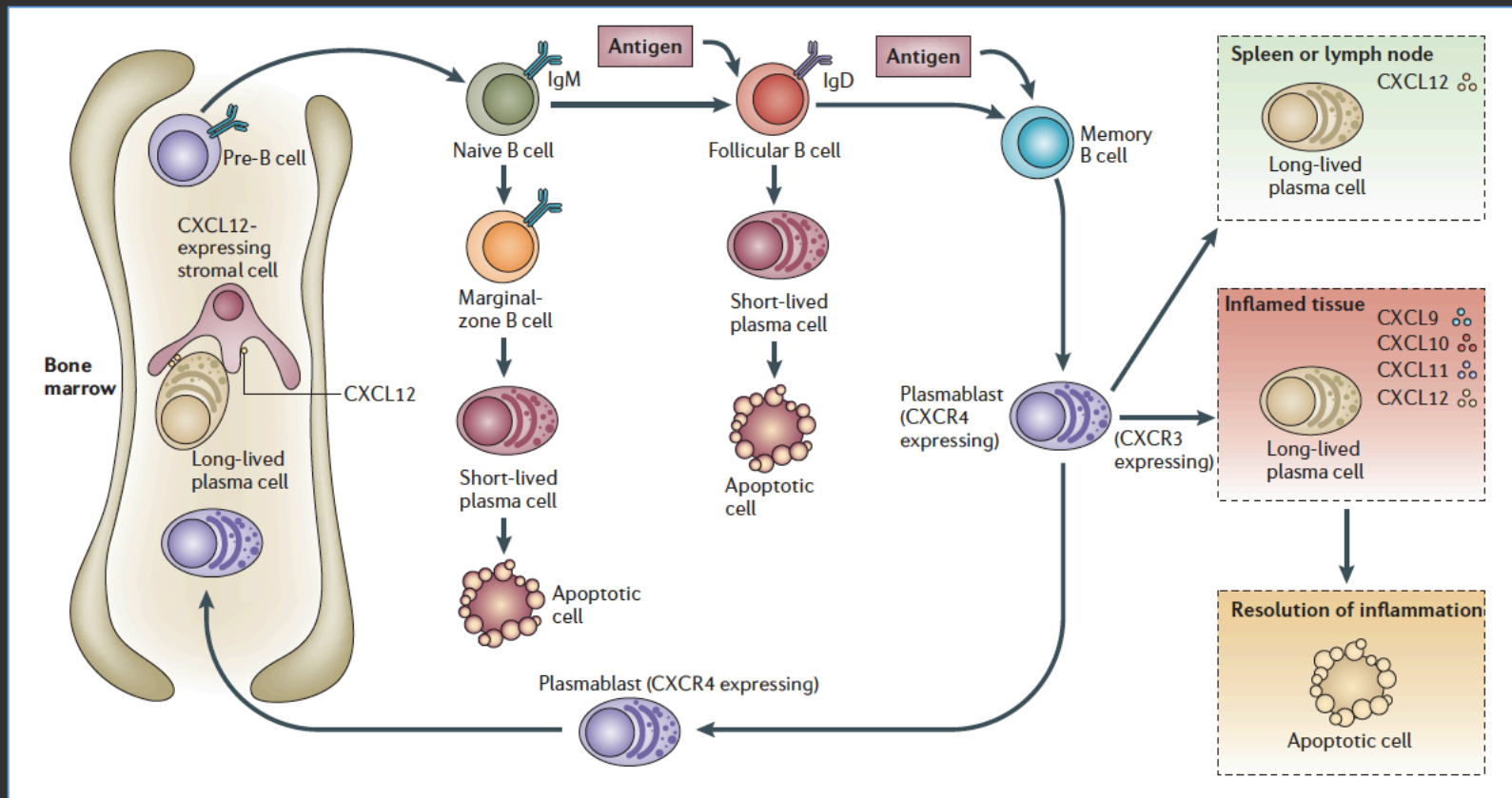
matthew.scholz@immusoft.com

IMMUSOFT: A NEW MEDICAL PARADIGM

SUPPORTING
SLIDES



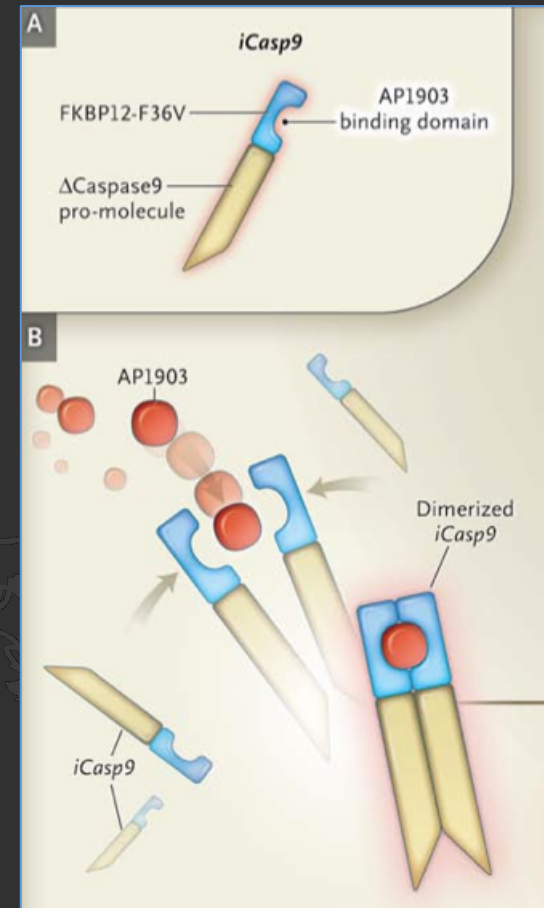
B CELL DEVELOPMENT AND MIGRATION



(Radbruch et al. 2006)

SAFETY FEATURES

- Terminally differentiated cells instead of progenitor cells
- Inducible caspase 9-based suicide gene
 - Allows the rapid elimination of ISP™-modified cells with a chemical inducer of dimerization
 - Already used in humans
 - Killed more than 90% of the transduced cells within 30 minutes



(Di Stasi et al. 2011)

CLINICAL TRIAL

LCAT DEFICIENCY

- To be performed at NHLBI in Bethesda, MD (Investigator Sponsored Trial) with collaborator
 - Alan Remaley, M.D., Ph.D.
- Treatment
 - Autologous plasmablasts modified to secrete LCAT
 - There is no approved causal treatment for LCAT-deficiency
 - Study should show clear signs of efficacy in addition to safety

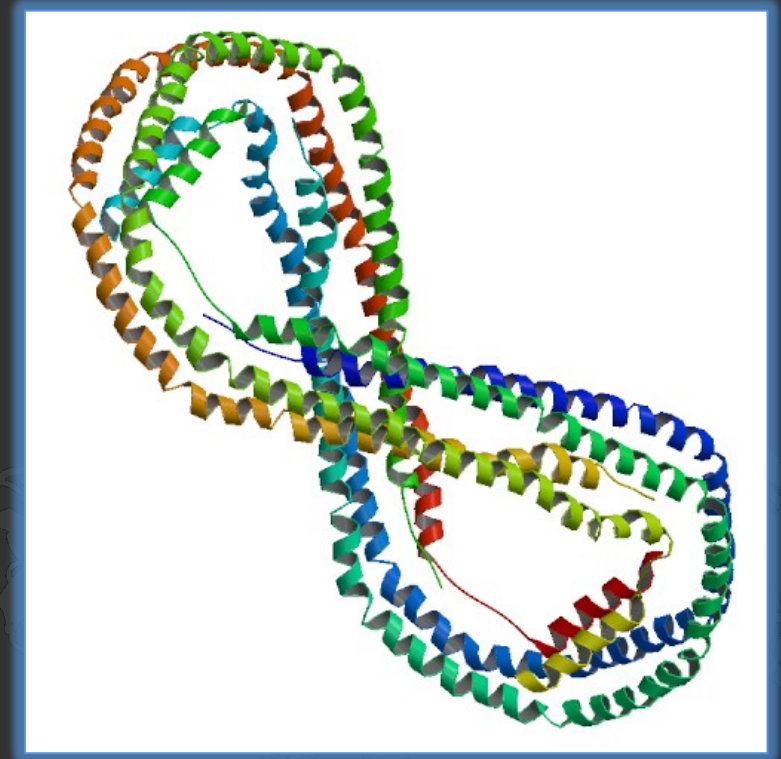
HEALTH EXTENSION APPLICATIONS

ApoA-I Milano

- Discovered 30 years ago
- Clinical trial 15 years ago
- 123 patient Phase II
- Reduction in arterial plaque in 5 weeks
- Acquired by Pfizer for \$1.3B
- Produce with ISP™ technology

Tissue Regeneration

- Transient p21 or CTGF suppression for tissue regeneration



COMPETITION AND ECOSYSTEM

Competition

- The old way (ERT)
 - BioMarin/Genzyme/Sanofi
 - Gilead (HIV)
- *In vivo* gene therapy
 - Genzyme/BioMarin (AAV)
 - Moderna/AstraZeneca (RNA)
- Ex vivo gene therapy
 - Bluebird Bio/Lentigen
 - Sangamo/Medimmune (HIV)

Not competitive but relevant

- CAR T cell treatments (cancer)
 - Novartis (U-Penn)
 - M.D. Anderson
 - Celgene/Bluebird Bio (Baylor)
 - Juno Therapeutics (St. Jude) (just raised \$300M)
- Future technology
 - CRISPRs and TALENs
 - Nanoparticles

COMPETITION AAV VECTORS

Advantages of ISP™ over adeno-associated virus (AAV) gene therapies

- AAV has a relatively small payload capacity
 - Can't effectively deliver whole antibody constructs or larger proteins
- ISP™ can incorporate a suicide gene system
- Plasma cells produce high levels of protein
 - AAV vectors don't effectively transduce B cells
- Our *Ex vivo* use of vector allows for multiple treatments without immune rejection
- AAV treatments will require $\sim 5 \times 10^{13}$ - 2×10^{14} viral genomes per dose. This is expensive!

BUDGET AND TIMELINE PRE-CLINICAL TO PHASE I

